



2020 ANNUAL REPORT

“There is extraordinary hope in the situation we see standing on our street corners and up underneath the bridges, and that hope is Community First! Village.”

– ALAN GRAHAM, FOUNDER & CEO



Mobile Loaves & Fishes
Serving Goodness.™



Community First! Village Phase 2



A Message of Gratitude to You, **Our Loyal and Compassionate Friends, Volunteers and Donors!**

Driving through Austin, we can't help but see our homeless neighbors flying signs on street corners and setting up camps under bridges. The pandemic and resulting economic difficulties of 2020 exasperated the struggles our homeless friends' face every day.

Media outlets headlined stories while politicians and community groups offered up solutions to help address the state of homelessness in our city. This conversation happened in a way that we've never witnessed before, and we believe this new level of dialogue is good. In fact, it gives us hope.

You give us hope.

We believe that the suffering we are seeing on our streets is not an intractable situation. We need to accept, however, that it's also not a fix-and-repair situation, or one waiting for a cure that will just make it go away. The only way we are going to mitigate the crisis of homelessness is through caring about each other as human beings.

You are essential to moving our homeless neighbors home.

We've always known this to be true, but even more so in the midst of the unprecedented challenges we all faced in 2020. Thank you for proving this time and time again over the 23 years that Mobile Loaves & Fishes has been serving our homeless neighbors.

When the COVID-19 global pandemic reached Austin, protecting our most vulnerable neighbors became our top priority. We needed your help to continue serving our homeless and formerly homeless neighbors, and you answered our call in a big way! During the health crisis, you provided the resources necessary to keep our neighbors safe in Community First! Village, and also ensured that those men and women still suffering on the streets received food and basic necessities.

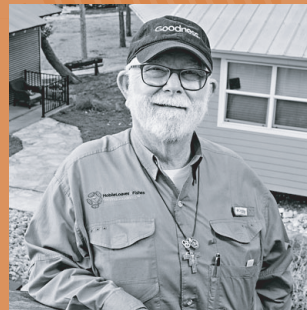
Even in the midst of the uncertainty of the pandemic and the economic crisis, we remained certain we could count on you. Because of you, progress on Phase 2 of Community First! Village continued and we moved 41 homeless neighbors off the streets into a permanent home within a caring community. Additionally, Community First! Village will be expanding across an additional 127 acres with room for up to 1400 more homes.

Our community has relied on us for more than two decades, and we need to be here—today and tomorrow—to care for the most vulnerable in our city. You are essential to ensuring that we protect that future.

Please take a few moments to review this report of all the goodness you served in 2020.

We are so grateful. You are essential—and always will be essential—to everything we do and everyone we serve through Mobile Loaves & Fishes. You give us hope for the future of our community.

Blessings,



ALAN GRAHAM
FOUNDER & CEO



AMBER FOGARTY
PRESIDENT

Our Vision & Mission

More than two decades ago, Mobile Loaves & Fishes' founders boldly answered God's call to
“Love your neighbor as yourself.”

– Matthew 22:39

Mobile Loaves & Fishes is a social outreach ministry that empowers communities into a lifestyle of service with the homeless.

Our mission to provide food and clothing, cultivate community and promote dignity to our homeless brothers and sisters is accomplished through our core programs: Community First! Village, Community Works and our Truck Ministry.

Through the years of serving alongside our homeless neighbors, Mobile Loaves & Fishes' staff and vast network of volunteers have made connections built on trust and learned so much about our friends and their needs. We have learned that they need much more than shelter to no longer be homeless. They need to be settled in a safe place with people who care and where they feel they belong. They need more than a house. They need a home in a supportive community. This is where they can truly begin transforming their lives and engaging in meaningful ways with their community.

Housing alone will never solve homelessness, **but community will!**



“The one true home we have is each other.”

– ROBERT, COMMUNITY FIRST! VILLAGE NEIGHBOR
WITH HIS DAUGHTER HALEY

**IN 2020, 222 FORMERLY HOMELESS NEIGHBORS
CALLED COMMUNITY FIRST! VILLAGE HOME.**



We'd like for you to
meet a few of them.



Tim

“I’ve found genuine caring here at the Village. People living their faith.”

- TIM, HOME SINCE 2016

As an adventure-seeker, Tim lived many of his years for the thrill of a challenge. Among those challenges, however, was his use and distribution of drugs. Tim spent years in and out of prison while carrying the destructive weight of a drug addiction, which led to a downward spiral with his health and eventual loss of relationships with his family. With nowhere to turn after losing his job, Tim found himself homeless on the streets of Austin. He has been living in Community First! Village for more than four years, and recently completed 30 years of parole.

“I’ve never felt love as I have since I have been at Community First! Village. I have been connected to love. This is my family. I thank God and I know this is where I’m supposed to be.”

- CHERYL, HOME SINCE 2016

Cheryl is from Houston, Texas and grew up with her hard-working parents and 13 brothers and sisters. She has been part of the Mobile Loaves & Fishes family for more than four years. When her husband passed away, Cheryl was devastated, lost and hopeless. Through her struggles with addiction and this loss of family, Cheryl found hope in her Community First! family, and ultimately by surrendering herself to God to live the life He has paved for her. Although Cheryl briefly tried reconnecting with her son and grandchildren, she has returned to her forever home and supportive community in the Village.



Cheryl



Lee

“I’m really proud to live here. I feel like this is heaven on earth. I have everything I need here. This is home.”

- LEE, HOME SINCE 2018

A young boy with the dream of one day becoming a rockstar, Lee has been in and out of bands and playing his guitar for more than 40 years. The day Lee remembers most from his journey, however, is a July day in 2015 when he lost it all. His car, his home and his hope—all gone. After living on the streets and in shelters, Lee had a hard time adjusting to the place he now calls home in Community First! Village. But even through the trials that life has thrown his way, Lee says he has learned the true meaning of community. Following a recent serious accident and a challenging recovery, Lee believes he was saved by his faith and his newfound community.

“Don’t ever give up on yourself. Always have hope! If you get a place to stay, that’s a good start!”

- DEXTER, HOME SINCE 2018

Raised as one of 11 children in a sharecropper’s family in Mississippi, Dexter encountered a literal life-changing storm when he was only seven years old. Several years after his mother passed away, he dropped out of school, and as a teenager found himself on a path of crime and drugs. Dexter was in prison by the age of 17, and eventually wound up homeless on the streets of Austin for two decades. As a neighbor in Community First! Village for more than three years, he takes pride in defending his new neighborhood as a place that has him closer to the path he desires in life.



Dexter

You are the Goodness



THAT IS MOBILE LOAVES & FISHES

Serving goodness to our neighbors living in Community First! Village and to our homeless friends still struggling on the streets of Austin is possible because of you—our donors, volunteers and missional neighbors. As we reflect on 2020, we are deeply grateful for the ways you continued to support and care for our community—from near and far.

Donors

It is through loyal, compassionate and generous support that our homeless neighbors are lifted off the streets and into community and home. It is our donors who provide exactly what our neighbors need to begin to restore and transform their lives. The generosity of our donors has a tangible impact on our Community First! Village neighbors and our friends still struggling on the streets of Austin.



“Housing is a hot topic in our city. For Westlake Hills Presbyterian Church, being part of MLF means going beyond the debates and taking compassionate action now. We have an opportunity now to love our neighbors well, better than we have before. Being a part of MLF makes our commitment to inclusive love real.” – Claire, Associate Pastor

Volunteers

It’s impossible to go on a truck run or to walk around the Village without seeing the fingerprints of volunteers all over our community. They feed the bellies and souls of our homeless neighbors. They help create a sense of home for our Community First! Village neighbors. They provide support to our programs that engage neighbors in dignified work. Volunteers build the relationships that fill Community First! Village with goodness!



“We are very grateful to be the hands and feet that go out and do the work. We never thought that through volunteering through our church or temple would lead us into a 20-year outreach ministry. We love being part of the connection that unites people in service.” – Mary Lou

Missionals

Our missional neighbors are uniquely committed to the mission, vision, values and goals of Mobile Loaves & Fishes. They pay rent and all their expenses to live in the Village, and donate their time to become part of the community. They are intentional neighbors. These pioneers have one thing in common—they are people of good will with a passion to serve our brothers and sisters who are transitioning out of chronic homelessness.



“We love the daily routines of this village—walks to see friends, dinners on our porch, conversations with neighbors over coffee or while listening to music. Our daughters are growing up in an environment where connection and care are around every corner, and it’s an honor to be part of what’s happening here.” – Dustin

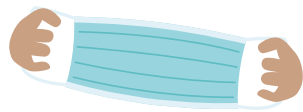
With your support, we were able to provide meals at Community First! Village throughout the pandemic limiting the need for our vulnerable neighbors to travel off-site.



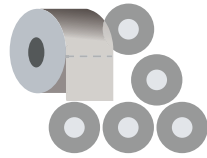
None of us knew what to expect when the COVID-19 global pandemic arrived in Austin, but protecting our most vulnerable neighbors became our top priority. With your steadfast support, we were able to continue serving those who needed us most. During the pandemic,

it was you who provided the resources necessary to keep our neighbors safe in Community First! Village, and ensured that those men and women suffering through this crisis on the streets received the food and basic necessities they needed to survive.

In Direct Response to the Coronavirus Pandemic, You Provided



20,000
face masks



8,000
rolls of toilet paper



750
bottles of
hand sanitizer



15
handwashing
stations

located throughout the Village making it easier for neighbors to practice safe personal hygiene



10,000
lbs of food
donated by
5 Community Partners



36,500
meals to
Community First!
Village neighbors

1000 meals **weekly**
through our
partnerships with
The Other Ones
Foundation and
Sunrise Community
Church for
homeless men
and women



a regularly
stocked food
pantry located
in Community
First! Village



600 meals **each week**
through our CFV food
trucks for those sheltering
on the streets

\$200,000
in dignified income
for Village neighbors
working in
alternative positions
when their jobs were
impacted by the
pandemic

“Community First! Village is a manifestation of the multiplication of goodness, generosity, kindness and caring. Everybody has a place here and belongs to this forged family that we’ve created together.”

- AMBER FOGARTY, PRESIDENT, MOBILE LOAVES & FISHES



2020 By The Numbers

As we reflect on this year and all the uncertainty it held, we remained certain of you!

Thank you for serving alongside us, caring for our community and helping us continue to move our homeless brothers and sisters home.

This is the goodness you made happen in 2020.



Community First! Village

A PLACE TO CALL HOME

HOME TO:

222
formerly
homeless
neighbors

49
missional
neighbors

SERVED BY:

57
staff
members

10
service
partners

Phase 2

of Community First! Village

Even amid the pandemic, construction continued

COMPLETED IN 2020

78
new
homes

4
community
kitchens

4
laundry,
restroom &
shower facilities

41 new neighbors moved home to Phase 2 of the Village.

COMING SOON

Phases 3 & 4

of Community First! Village

In 2020, **127 acres** were acquired for the expansion of Community First! Village, providing for as many as

1400 additional homes to be built for our homeless neighbors.

Truck Ministry



Serving since 1998, MLF is the largest prepared feeding program for homeless men and women in Central Texas.

7365
NIGHTS DAYS

20,838
VOLUNTEERS

5.9
MILLION MEALS

Volunteers



Goodness
POWERED BY
Volunteers

COMMUNITY
FIRST! VILLAGE
1431
VOLUNTEERS

WORKING
4192
SHIFTS

PROVIDING
13,741
HOURS OF SERVICE

Community Works



\$949,826
EARNED BY
134
NEIGHBORS

Dignified income collectively earned by formerly homeless artists, makers, cooks, hospitality, maintenance and groundskeeping contractors through our Community Works micro-enterprise programs.

COMMUNITY WORKS ENTREPRENEUR HUB

This multi-use space was opened and is now the new central location for our Community Works program. This building is the home base for our artists, makers and e-commerce operation.



SHOP FOR GOODNESS

Launched the Shop for Goodness online store! Our 'Products of Pure Goodness' were sold to customers in **39** states and added **\$33,972** to support our neighbors in Community First! Village.



GENESIS GARDENS

\$50,000 of fresh produce was farmed onsite and given to our neighbors.

We broke ground on the Aquaponics and Hydroponics facility.

COMMUNITY CINEMA

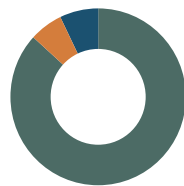
hosted **20** Drive-In movie nights



\$39,498 of products sold during our Holiday Market, helping to support our artists and makers who live in the Village.

Financial Data

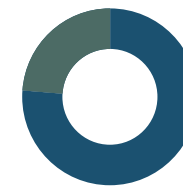
By keeping operating costs low, MLF put **87%** of all money raised directly into providing services for our homeless brothers and sisters.



PROGRAM SERVICES
FUNDRAISING
MGT & GENERAL

TOTAL EXPENSES \$8,138,636 87%
% OF TOTAL EXPENSES
\$581,740 6%
\$655,673 7%
TOTAL \$9,376,049 100%

STATEMENT OF FUNCTIONAL EXPENSES 2020



TOTAL ASSETS \$63,244,511
TOTAL LIABILITY \$19,646,283
TOTAL NET ASSETS \$43,598,228

STATEMENT OF FINANCIAL POSITION 2020

WHEN WE NEEDED YOU MOST,
YOU WERE THERE.

3,381	677
NEW DONORS JOINED OUR COMMUNITY	EVERYDAY ANGELS PROVIDED MONTHLY SUPPORT

Thank You!





“I lived on the streets for 30 years, but now I have stability and a safe place to live.” - Jesse



“Now that we moved to the Village, we know we have a spot to lay down where we love to be. In a world rife with fear, hardship, and loneliness...we feel we may be the luckiest people on Earth.” - Vernon



“I love my home. Thank you!” - Lana

Mobile Loaves & Fishes Serving Goodness.

mlf.org
@mobileloaves



give.mlf.org
#ServingGoodness



“I love it here. It is safe. I like the job opportunities. It’s a place I can grow.” - Eugene



“I never actually knew what community meant until I moved here, because this is a community. You get to learn, meet people, help others and receive help.” - Shajuana



“Someone said to me, ‘You are always smiling.’ I said, ‘I’m smiling more now because I’m home.’” - Letty